

Position: **Application Engineer**

Location: **Massachusetts**

#### COMPANY

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iAutomation, a high technology distributor of industrial automation components, has an immediate opening for an **Application Engineer** in **Massachusetts**. iAutomation's product offering includes machine control, motion control, sensing and vision, safety systems, mechanical components and stages. We offer engineered systems and services to provide OEM and end user customers a complete automation solution.

#### DESCRIPTION

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As the Application Engineer you will be directly responsible for:

- Product sizing: engineering calculations to determine the optimal size for all product that iAutomation sells including motors, drives, actuators, and many other components.
- Product selection: determining the best products to recommend, taking into consideration all aspects of each application and all iAutomation vendor options that are available.
- Remote technical support: pre-sales and post-sales support for internal and direct customer requests that includes phone, email, and web meetings.
- Onsite technical support: pre-sales and post-sales support that includes joint sales calls at customer sites with account managers.
- Engineering assistance: helping customers setup, startup, or program any product that iAutomation is a distributor for. This may include hardware and/or software demonstrations.
- Ability to travel to meet customer demands up to 40% of time.
- Technical liaison between iAutomation and several strategic partners
- Mentor to junior engineers

#### REQUIREMENTS

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Requires a minimum of a Bachelor's degree in Electrical Engineering with 3+ years' of relevant experience.

- Critical thinking and problem-solving skills
- Excellent time-management and communication skills
- Experience working with customers, providing technical engineered solutions to solve complex engineering challenges
- Prefer experience in industrial automation products and working in a manufacturing environment. B&R experience is a plus.

ADDITIONAL INFORMATION

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- Please apply to Marna Perkins at [mperkins@i-automation.com](mailto:mperkins@i-automation.com)
- Principals ONLY - No Recruiters Please

**iAutomation** Supports Equal Opportunity Employment & Diversity